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4:00 p.m.



UNITED STATES OF AMERICA
DEPARTMENT OF TRANSPORTATION
OFFICE OF THE SECRETARY
WASHINGTON, D.C.

Served: March 22, 2000

Issued by the Department of Transportation
on the 17th day of March, 2000

Agreement adopted by the Tariff :
Coordinating Conferences of the :
International Air Transport Association : **Docket OST-99-6627 - 2**
relating to TC123 passenger fares : **R-1 through R-17**

ORDER

Various members of the International Air Transport Association (IATA) have filed an agreement with the Department under section 41309 of Title 49 of the United States Code, and Part 303 of the Department's regulations. The agreement was adopted at the TC123 Passenger Tariff Coordinating Conference held in Geneva during November 9-11, 1999, for effectiveness on March 1, 2000.^{1/}

The agreement proposes a new fare structure for travel between the Western Hemisphere (including the United States, Puerto Rico and the U.S. Virgin Islands) and Asia (except the South West Pacific) via North Atlantic routings through February 2001.

Insofar as U.S. points are concerned, structural changes include the specification of fares between Chicago and various points in India to meet market requirements, and introduction of levels for special (discount) fare travel from India during the shoulder season.

The agreement also increases eastbound normal fares by five percent and discount fares by three percent. Westbound normal fares generally increase by three to fifteen percent, depending upon fare type and market. Westbound discount fares generally remain at existing levels, except for fares from Bangladesh, Sri Lanka and Thailand which increase five percent. The agreement also adjusts discounts for accompanied and unaccompanied children to reflect the requirements of various governments, and cancels agent discounts on travel to India and Pakistan and tour conductor discounts on excursion fare travel from India.

Finally, the agreement proposes a variety of changes in promotional fare rules, including revised application periods and seasonality definitions, charges for stopovers and cancellations, and rebookings and reroutings, to reflect carrier needs and market conditions.

^{1/} IATA memorandum PTC123 0084, filed with the Department December 8, 1999.

We have decided to approve the agreement. Based on our review of the information submitted and other relevant material, we conclude that the agreement will not result in fares that are unlawful or injurious to competition in the markets at issue.

In particular, our approval of the proposed premium and promotional fares is consistent with Department policy as stated in Order 85-3-8, March 4, 1985. We allow carriers wide latitude in pricing these types of fares, which are generally sensitive to market demand and other competitive pressures that obviate the need for regulatory intervention in most circumstances.

We continue our regulatory supervision over direct-service normal economy fares.^{2/} The agreement proposes normal economy fare levels in direct-service markets that exceed the Department's regulatory ceilings as formed by the Standard Foreign Fare Level (SFFL) plus upward fare flexibility.^{3/} The carriers have not furnished any economic justification in support of the proposed levels. Under these circumstances, we will condition our approval of the agreement to require that such direct-service normal economy fares shall be no higher than the Department's applicable regulatory ceilings, and that each carrier, when filing tariffs implementing the agreement, must provide a comparison of its proposed direct-service normal economy fares against the Department's SFFL levels.

Acting under Title 49 of the United States code, and particularly sections 40101, 40103, 41300 and 41309:

1. We do not find that the following resolutions, which are incorporated in the agreement in Docket OST-99-6627 and which have either direct or indirect application in foreign air transportation as defined by the Code, are adverse to the public interest or in violation of the Code, subject, where applicable, to conditions we have previously imposed, and provided further that (a) normal economy fares for direct-service markets filed by each IATA carrier in tariffs with the Department or otherwise implemented pursuant to these resolutions shall not exceed the applicable regulatory ceilings in effect at the time of filing, and (b) each IATA carrier submits, at the time of any required filing and for comparative purposes, its SFFL base fares, proposed direct-service normal economy fares, and the percentages by which its proposed direct-service normal economy fares differ from the SFFL base levels for each market for which it files revised direct-service normal economy fares:

^{2/} By normal economy fares, we are referring to the lowest one-way fare available for on-demand service in each market. These are frequently called "restricted" economy fares or, in markets where these are unavailable, "unrestricted" economy fares.

^{3/} For example, the agreement proposes a New York-Delhi normal economy fare of \$1880 one-way, whereas the current regulatory ceiling is \$1341.

<u>Docket</u> <u>OST-99-6627</u>	<u>IATA</u> <u>No</u>	<u>Title</u>	<u>Application</u>
R-1	001a	TC123 North Atlantic Special Applicability Resolution	1/2/3
R-2	001i	TC123 North Atlantic General Escape Resolution (As per Resolution 002 below)	1/2/3
R-3	002	TC123 Standard Revalidating/Amending Resolution	1/2/3
R-4	047m	TC123 North Atlantic Intermediate Class Fares	1/2/3
R-5	057m	TC123 North Atlantic First Class Fares	1/2/3
R-6	067m	TC123 North Atlantic Economy Class Fares	1/2/3
R-7	071cc	TC123 North Atlantic Excursion Fares from South Asian Subcontinent to Canada, Mexico, USA	1/2/3
R-8	071f	TC123 North Atlantic Excursion Fares between Canada, USA and Pakistan	1/2/3
R-9	071nn	TC123 North Atlantic Excursion Fares from Canada, Mexico, USA to South Asian Subcontinent	1/2/3
R-10	071p	TC123 North Atlantic Excursion Fares between Canada, Mexico, USA and South East Asia	1/2/3
R-11	072n	TC123 North Atlantic Excursion Fares from India, Pakistan to Canada, USA	1/2/3
R-12	072w	TC123 North Atlantic Excursion Fares between Canada, Mexico, USA and Kazakhstan, Russia, Turkmenistan, Uzbekistan	1/2/3
R-13	073bb	TC123 North Atlantic Advance Purchase Excursion (APEX) Fares from Canada, Mexico, USA to India	1/2/3
R-14	073vv	TC123 North Atlantic Advance Purchase Excursion (APEX) Fares between Canada, USA and South East Asia	1/2/3

<u>Docket</u>	<u>IATA</u>	<u>Title</u>	<u>Application</u>
<u>OST-99-6627</u>	<u>No</u>		
R-15	078t	TC123 North Atlantic Public Excursion (PEX) Fares from Canada, Mexico, USA to India	1/2/3
R-16	115v	TC123 North Atlantic Meeting Competition, Canada/USA-Indonesia/ Malaysia/Singapore/Thailand/South Asian Subcontinent (As per Resolution 002 above)	1/2/3
R-17	311n	TC123 North Atlantic Excess Baggage Charges to/from Canada (As per Resolution 002 above)	1/2/3

2. This agreement is a product of the IATA tariff conference machinery, which the Department found to be anticompetitive but nevertheless approved on foreign policy and comity grounds by Order 85-5-32, May 6, 1985. The Department found that important transportation needs were not obtainable by reasonably available alternative means having materially less anticompetitive effects. Antitrust immunity was automatically conferred upon these conferences because, where an anticompetitive agreement is approved in order to attain other objectives, the conferral of antitrust immunity is mandatory under Title 49 of the United States Code.

Order 85-5-32 contemplates that the products of fare and rate conferences will be subject to individual scrutiny and will be approved, provided they are of a kind specifically sanctioned by Order 85-5-32 and are not adverse to the public interest or in violation of the Code. As with the underlying IATA conference machinery, upon approval of a conference agreement, immunity for that agreement must be conferred under the Code. Consequently, we will grant antitrust immunity to the agreement in Docket OST-99-6627, as set forth in finding paragraph 1 above, subject, where applicable, to the conditions imposed therein.

ACCORDINGLY,

We approve and grant antitrust immunity to the agreement contained in Docket OST-99-6627, as set forth in finding paragraph one above, subject, where applicable, to conditions imposed therein.

By:

A. BRADLEY MIMS
Deputy Assistant Secretary for Aviation
and International Affairs

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